

Message Text

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PAGE 01 ABU DH 00160 160903Z

64

ACTION COME-00

INFO OCT-01 NEA-11 ISO-00 EB-11 CIAE-00 INR-10 NSAE-00

RSC-01 DRC-01 /035 W

----- 065972

R 160800Z FEB 74

FM AMEMBASSY ABU DHABI

TO AMEMBASSY JIDDA

INFO SECSTATE WASHDC 1297

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY BEIRUT

AMCONSUL DHAHRAN

UNCLAS ABU DHABI 0160

EO 11652:

NAOO

TAGS: BEXP, ETRN, SA, BA

SUBJ: US-LEBANESE JOINT VENTURE REGISTERS FOR TENDER FOR
SAUDI/BAHRAIN CAUSEWAY

1. MR. NASSAR, RESIDENT PARTNER (ABU DHABI) OF LEBANESE
FIRM DAR AL-HANDASSAH, CALLED ON ECONOFF MORN 16 FEB TO
DISCUSS LOCAL PROJECT IN WHICH HIS FIRM IS BIDDING IN
COOPERATION WITH TIPPETTS ABBETT MCCARTHY STRATTON (TAMS)
OF US.

2. IN COURSE CONVERSATION NASSAR SAID HE HOLDS PROXY FROM
TAMS FOR JOINT VENTURES IN SAUDI ARABIA AND WAS HIMSELF
IN RIYADH LAST WEEK. AT THAT TIME HE REGISTERED DAR/TAMS
COMBINE WITH SAUDI MINISTRY COMMUNICATIONS FOR TENDER ON
PROJECTED SAUDI/BAHRAIN CAUSEWAY PROJECT. HE HAS SINCE
SPOKEN WITH TAMS PARTNER IN US TO CONFIRM US FIRM'S INTEREST.

3. DONALD PIERCE OF TAMS PLANNING ARRIVE RIYADH FEB 16 RE
ANOTHER PROJECT IN SAUDI ARABIA ABOUT WHICH NASSAR HAD NO
DETAILS. TAMS HEAD OFFICE HAS AGREED CONTACT PIERCE
ENROUTE AND EMPOWER HIM CONFIRM TAMS INTEREST IN CAUSEWAY
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WITH SAUDI AUTHORITIES AND DIRECT HIM CONTACT EMB JIDDA DURING

HIS VISIT.
GRIFFIN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, PROPOSALS (BID), HIGHWAYS, JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Draft Date: 16 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974ABUDH00160
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740227/aaaaazcx.tel
Line Count: 63
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 28 FEB 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 FEB 2002 by hughesjp>; APPROVED <29 NOV 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: US-LEBANESE JOINT VENTURE REGISTERS FOR TENDER FOR SAUDI/BAHRAINI CAUSEWAY
TAGS: BEXP, ETRN, SA, BA
To: COM JIDDA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005